

City of Harrisonburg Electoral Board Minutes  
Friday, June 7, 2024- 10:00 AM  
Vendor Demonstration by ES&S Systems

Marks Finks, Director of Elections/General Registrar for City of Harrisonburg, introduced himself, and Nicholas Ocampo, Chief Deputy Director of Elections for Rockingham County. He also introduced Mr. Bill Call, Chairman for the City of Harrisonburg Electoral Board, Mrs. Ramona Sanders, Secretary, and Ms. Jane Burner, Co-Chair. Ms. Lisa McDonald, Deputy Registrar for City of Harrisonburg, joined us later and stayed for a short while.

Also in attendance were: Mr. Lee Zion of the Daily News Record. Mr. Tyler Lincks, Account Manager, Mr. Gary Fox, both in Sales, and Ms. Jennifer Sparks, Computer Guerue, all of whom were representing ES&S Systems & Software, located in Garner, NC.

Mr. Lincks gave an in-depth presentative about the ExpressPoll System, which includes the Tablet, Flip Stand and Mobile Device Management and ExpressPoll Software Application. Ms. Sparks talked about Connect and/or Central Service, Ballot on Demand, Log-In Multi-Functions, etc.

At 11:10 am the General Registrar suggested that we take a short break and then go into closed session. At that time, he verified some information for Mr. Zion of the DNR, who then left the meeting.

**Bill Call, Chair moved we go into closed session for the purpose of discussing security issues: Allowing Staff from Harrisonburg & Rockingham and also staff from Print Elect to discuss these issues.**

ALL VOTED IN FAVOR: CALL, YES – BURNER, YES,  
SANDERS, YES

**CLOSED SESSION BEGAN @ 11:14 AM**

**OUT OF CLOSED SESSION @ 1:04 PM**

We have received an updated Estimate from Knowink. Their original Estimate of \$90,630.00 has been lowered to \$57,270, plus \$6,600.00 for Year 2 Annual Licenses and Maintenance Fees includes software updates and support and \$6,600 for Year 3 Annual Licenses and Maintenance Fees which includes software updates and support for Poll Pad Annual Software License, Poll Print Annual

License and ePulse Live Connectivity Annual License for a Grand Total of \$70,470.00.

We hope to receive an updated Purchase Proposal Quote from ES&S Systems & Software within a few days. Their original Quote of \$59,352, plus Annual Post-Warranty License and Maintenance and Support Fees of \$7,800 or \$67,152 Total. We expect to receive a quote in or around the amount of \$51,000 plus \$7,800 which equals \$58,800.

**Next Scheduled Meeting Date: Monday, June 10, 2024 @ 9:00AM**

Respectfully Submitted by Ramona N. Sanders  
Secretary of City of Harrisonburg Electoral Board,  
Sunday, June 9, 2024